

Message Text

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PAGE 01 PRAGUE 02189 081152Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----030880 081438Z /42

R 081140Z AUG 77
FM AMEMBASSY PRAGUE
TO USDOC WASHDC
INFO SECSTATE WASHDC 3353
AMEMBASSY BUDAPEST
AMEMBASSY MOSCOW
AMEMBASSY SOFIA

UNCLAS PRAGUE 2189

E.O. 11652: N/A
TAGS: BEXP, CZ
SUBJECT: TRADE PROMOTION SCHEDULE FOR FY 1979

REF: (A) USDOC 14279, (B) PRAGUE 1780, (C) USDOC 15946

1. CZECHOSLOVAK DEVELOPMENT GOALS, AS STATED IN SIXTH FIVE-YEAR PLAN, UNDERLIE EMBASSY SELECTION OF FY 79 TRADE PROMOTION THEMES. SINCE CSSR SOURCES FIRST FROM DOMESTIC PRODUCTION, SECONDLY FROM CEMA PRODUCTION, AND LASTLY FROM ALL OTHER PRODUCTION, EMBASSY ATTEMPTS TO PINPOINT SECTORS IN WHICH DOMESTIC AND/OR CEMA PRODUCTION IS WEAK OR ABSENT.

2. MARKET STRATEGY DERIVED FROM RATIONALE STATED IN PARA 1 LEADS EMBASSY TO FAVOR HIGH TECHNOLOGY ITEMS WITH APPLICATIONS IN ENGINEERING AND CHEMICAL SECTORS. TOPICS RESULTING FROM THIS THINKING FREQUENTLY CONTRADICT ANOTHER, SECONDARY, OBJECTIVE OF OUR SELECTION PROCESS, WHICH IS TO FIND AREAS WHICH PRESENT MINIMUM EXPORT CONTROL COMPLICATIONS.

3. GENERALLY THE OBJECTIVES NOTED IN PARAS 1 AND 2 CANNOT BE COMPLETELY RECONCILED SO WE STICK WITH THOSE
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INDUSTRIES THAT HAVE SALEABLE PRODUCTS AND LIVE WITH THE EXPORT CONTROL PROBLEMS.
FROWICK

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 08-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1977/newtext/t19770885/aaaacudf.tel
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Litigation Codes:
Litigation History:
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Office: ACTION EUR
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Status: NATIVE
Subject: TRADE PROMOTION SCHEDULE FOR FY 1979
TAGS: BEXP, CZ
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